

ARSLAN ALUMINUM TO REDUCE THE IMPORT OF INGOT WITH ITS NEW RECYCLING PLANT.

The Deputy General Manager of the company, Kadir Cenk Arslan, has said that they established an aluminum recycling plant in Bilecik with an investment of € 30 MiO and that they will reduce the ingot product import of Turkey with the plant they put into operation in the last quarter of the year 2011.

Arslan Aluminum, operating in the fields of aluminum profile, aluminum billet and recycling of aluminum, has expanded its capacity as well as its field of activity with its recent investments. Arslan Aluminum, which put its new recycling plant worth € 30 MiO into operation in the last quarter of the year 2011, plans to reduce the aluminum ingot product import of Turkey with this plant. The Deputy General Manager of the company, Kadir Cenk Arslan, has stated that they put the new recycling plant into operation in the last quarter of 2011, following their two year lasting investments and explained that this plant was located on a surface area of 90,000 m² in the Bilecik 2nd Organized Industrial Zone, where their second factory is also located. Underlining that all the machinery at the aluminum recycling plant have the state-of-the-art technologies and all of them have been imported from Europe and the US, Mr. Arslan said: "Our investment cost almost € 30 MiO. We will employ 100 people at this new manufacturing plant. Our company prides on contributing to the economy of our country with this new investment. We've been importing aluminum ingot for years. With this new recycling plant we will reduce the ingot import of our country by producing ingot from the aluminum scrap and show that the scrap can be recycled."

Underling that their target for this year is to increase their production amount and grow their company, as was the case in previous years, Mr. Arslan said that their main goal is to reduce the import figures, convert the scrap they purchased into ingot and sell them to their customers as well as to the aluminum producers. Stating that the annual capacity of their recycling plant is 240,000 tons, Mr. Arslan said that they currently use only %10 of their capacity (24,000 ton/year). Stating that they signed contracts, which will increase the capacity utilization rate in aluminum billet and aluminum ingot with

the additional furnaces to be established at the recycling plants in the last quarter of this year and which will increase this ratio to 72,000 tons/year, Mr. Arslan has underlined that their capacity utilization ratio would triple when compared to the current ratio.

Completed the FY2011 with 194 MiO TL turnover.

Stating that they have been operating in the field of aluminum profile for 40 years and in the field of aluminum billet for the last 5 years, Kadir Cenk Arslan said that they included the recycling of aluminum into their field of activity as of 2011. Giving the information that the monthly capacities of their three plants located on a surface area of 220,000 m² are; 5,200 tons/aluminum, 1,450 tons/eloxal, 750 tons/paint, 375 tons/wood pattern coating, 4,000 tons/billet and 24,000 tons/ingot, Mr. Arslan said that they produced 18,000 tons of aluminum, 11,000 tons of eloxal, 1,500 tons of aluminum profile paint and foil coating and 40,000 tons of aluminum billet in the FY2011. Arslan added that they currently employ 650 people. Underlining that their investments are continuously increasing each year, Kadir Cenk Arslan said: "We are rewarded with positive turnovers for our efforts. Our company, which increased its turnover 60% when compared with the previous year, continued its production at full pelt. Our turnover, which was 120 MiO TL in 2010, reached to 194 MiO TL in 2011 with an increase rate of 60%. We took the 18th place in the secondary Turkey's Top 500 Industrial Enterprises list, announced by the Istanbul Chamber of Commerce (ISO) in 2010. We anticipate that our company will take the 400th place or so in the primary Turkey's Top 500 Industrial Enterprises list in 2011."



"WE RECEIVE A HUGE DEMAND FROM THE UK AND THE US"

Stating that they allocate the 40% of their production for export and the remaining 60% for domestic market, Kadir Cenk Arslan emphasized that it is always useful that the allocation for export and domestic markets is in balance. Giving the information that they allocated the 40% of their production for export and the remaining 60% for domestic market, Mr. Arslan said: "We are used to export our goods to the European and the ME countries. This year, however, we see a huge demand from the American and British companies as well. The most important reason for such a huge demand is that our company produces in compliance with the international quality standards".

Arslan also added that the recent chaos in the North Africa region was not an issue for them, as they don't directly sell goods to that region, while their dealers were affected. Mr. Arslan pointed out that the stoppage imposed on the sector for the last 4 years had suffered them and added that the suffering from stoppage is not an in issue any more for their company, as they established their own ingot plant.

THE CAPACITY OF THE RECYCLING PLANT WILL TRIPLE

Giving the information that the annual capacity of their recycling plant is 240,000 tons, Kadir Cenk Arslan said that they currently use only 10% of that capacity. Stating that they signed several contracts, which will increase the capacity utilization rate in aluminum billet and aluminum ingot with the additional furnaces to be established at the recycling plants in the last quarter of this year and which will increase that ratio to 72,000 tons/year, Mr. Arslan has underlined that their capacity utilization ratio would triple when compared to the current ratio.

