



## Birth of a Giant...

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Started to make investments at Bilecik 1st Organized Industry Zone in 1986, Arslan Aluminum maintained its entrepreneur spirit and continued to make further investments despite all economic crisis and handicaps experienced at the country. Continuing to make further investments in Bilecik at full steam, Arslan Aluminum increases its employment figure of 600 to 1000 with the 3rd factory to be established by virtue of this new investment. After this large scale investment to be commissioned in approximately 7 months, Arslan Aluminum will work and bring in for Bilecik. Managed to be ranked amongst top 500 industrialists in Turkey in year 2010, Arslan Aluminum aims to rank amongst top 250 industrialists in year 2015.

### Birth of a Giant

Started its investments in 1986 on 40 hectare building plot located at Bilecik 1st Organized Industry Zone, Mehmet Arslan, the Chairman of the Executive Board of Arslan Aluminum had a single project in his mind when he set off to this journey. Intending to be beneficial for his country, nation and homeland, Arslan developed his sole project throughout the passing years. Believing that achievement and success only comes from working and production, today Arslan became the largest industrial enterprise of Bilecik. This gigantic enterprise to increase its employment from 600 to 1000 laborers in 7 months has become the smiling and producing face of both Turkey and Bilecik. The interview conducted by our newspaper's editor with the Chairman of the Executive Board of Arslan Aluminum factory once more revealed the value and magnitude of the investors in our province.

Starting with a single press in 1986, Mehmet Arslan currently serves with 8 presses. Commissioning his 2nd investment on 80 hectare land located at Bilecik 2nd Organized Industry Zone several years ago, Arslan Aluminum is currently establishing its 3rd major investment on 85 hectare land again at Bilecik 2nd Organized Industry Zone. With this new investment planned to be completed in approximately 7 months, Arslan Aluminum will increase its capital from 30 million Euros to 50 million Euros. The most significant supporters of the Investor Mehmet Arslan concerning this rapid growth are his son K. Cenk Arslan, his daughters Pelin Arslan and Pinar Arslan as well as his brother Hüseyin Arslan.

### Monthly capacity of 5 thousand tons and new investments.

Stating that the facilities of Arslan Aluminum run with a monthly capacity of five thousand tons, the Chairman of the Executive Board, Mehmet Arslan indicated that "Our Prime Minister Mr. Recep Tayyip Erdoğan states that the production capacity of Turkey in Year 2023 shall increase to five hundred billion USD. We the industrialists can manage to achieve this. However, in order to achieve such production capacity we must work hard and make new investments. We, as Arslan Aluminum, are ready to fulfill our part".

### Arslan is ranked amongst top 500; the target is to enter amongst top 250

Ranked amongst top 500 industrial enterprise of Turkey based on Year 2010 year-end figures, Arslan Aluminum stated that their target is to be ranked amongst top 250 industrial enterprises by year 2015. Arslan stated that 'Consider this; one day a man comes to Bilecik. This man stands out against all negativities encountered through all adverse conditions and completes all his investments on these lands and if such enterprise is located in Bilecik; than this is a great chance for Bilecik'.

### Bilecik is very ideal for Industrialists

Stating that he perpetuated his investments despite all economic crises experienced, Arslan indicated that 'We are completing all of our investments to Bilecik. We sold everything we have and moved to this city. Our residence and all of our investments are located here. We earn our bread from Bilecik. Consider this; I was travelling to Bilecik from Istanbul in 4 hours in year 1985. Today, we can arrive at Bilecik in 2 hours. In the following years, we will travel only one hour for arriving Bilecik. The fast train and gulf project will be realized soon. That is to say, Bilecik is the industrial extension of Istanbul. I am confident that I made my investments at the right place'.

Arslan further stated that 'Majority of the lands at Organized Industry Zones throughout Turkey are vacant. But when we look at such plots over the project, such sites are all sold. Some industrialists are using this as unused income and buy such plots and preclude the investments. We must prevent this. In this manner the actual industrialists cannot realize their intended investments. I am calling out to the individuals who seek unearned income. You must buy plots if you will actually make any investments; do not prevent the industrialists who intend to make actual investments'.

### We have no quality issues, 50% of our production is exported

Arslan stated that "We are exporting 50% of the products we produce. 40% of such exportation is to European countries such as Germany, Belgium and Austria, etc.; the remaining 10% is exported to the eastern block and countries such as Iran, Iraq, Syria, Russia, Turkmenistan, etc." Arslan added that such exportation operations are conducted via vendors and emphasized that they even export to Afghanistan upon demand.

Arslan stated that, 'If any firm is capable of exporting 40% of the goods produced to the European States, then such firm has proven its quality and its quality hit the top. In this case, the raw material we produce is the top quality raw material throughout the world'.

### Our most significant problem is the stoppage

Mehmet Arslan, the Chairman of the Executive Board of Arslan Aluminum indicated that the facilities of Arslan Aluminum established in 1986 on 40 hectare land located at Bilecik 1st Organized Industry Zone are fully loaded and further stated that 'then we bought 80 hectare land at Bilecik 2nd Organized Industry Zone. 60 percent of this area is currently full. We have another investment project. We will proceed with the construction activities within this year. At this investment, we will perform anodic oxidation process related with the aluminum surface processing. Today, our investments have a monthly capacity of 5 thousand tons. Furthermore, we also have 5 thousand tons of casting capacity. But the most significant problem we currently face is the stoppage. Because Arslan purchase all commodity with VAT but sell with stoppage. Our purpose in construction of this new 3rd facility, that is to say, our investment on recovering metal from the scrap, is only to elude this withholding law. This is an alternative for us. We will recover metal from the scrap and will not pay 18 percent VAT. We will sell our product with stoppage. Therefore, we will be able to deduct 18 percent financing cost.

### We are 5 times larger than Seydişehir

With this capacity, we will have twenty trillion finance earnings per annum. We used that finance for investments. What is this capacity of five thousand tons; it is the capacity of Seydişehir sold by the government. The government states that Seydişehir is a burden on its back and sells the enterprise. Seydişehir produces directly from the earth. We, on the other hand, are currently producing from scrap. As a result, it does not matter. Both enterprises are processing this metal. While investing for our third factory we designed our plant for 240 thousand ton capacity. This figure is five times larger than the capacity of Seydişehir. We will commission the 30 thousand capacity plant in July 2011. Then we will increase the capacity of our plant when we require. We invested all of our capability to this facility; our capacity shall grow as our capital increases. Today this means that you shall not manufacture 240 thousand tons of merchandise in recycle. If you consider the fact that one ton equals 2650 Dollars, we will not pay several million dollars to abroad but we will utilize the scraps available at the recycling project.

### We sold all of our assets and made investment here

We are making this investment as it is absolutely necessary for the incoming years. Until this day Turkey sold all collected scrap metals to other counties. Today, we are precluding this and as a solution for this we made an investment on the scrap metal that is very beneficial for our country, we sold all of our assets and made an investment here.

### Yorum ekle